

2nd Engaging the Asian Economies Law & Practice conference – Working with Asia

Thursday, 20th October 2011

Monash Law School Chambers, 555 Lonsdale Street, Melbourne

Participants may claim up to 4 CPD points

Trade with our Asian neighbours is a part of our commercial life in Australia. Yet, there is a lack of understanding of the cultural differences in doing business with Asia.

Successful transactions go beyond the difference in language, and require good communication techniques, an understanding of the culture and an open attitude to diverse business conduct.

Last year's inaugural Asia Law and Practice conference met with great success and the 2011 program promises to deliver engaging content with practical advice, future insights and discussions around strategies for growth.

The 2011 conference again brings together distinguished thought leaders, lawyers from the different branches of the legal profession, and Judges of the Commercial Court of the Supreme Court of Victoria, to address the importance of Asia to the Victorian economy and how we could engage with Asia more effectively. It will also enable participants to understand the increased need for cross border legal representations as the liberalisation of legal practices has opened up the market for competition.

 MONASH University
Law



Speaker profiles:

The Honourable Robert Clark MP Attorney General of the State of Victoria

Robert Clark is the Member for Box Hill and is also the Attorney-General and Minister for Finance in the Victorian government. Robert Clark was first elected to Parliament as Member for Balwyn in 1988 at the age of 31 and has been Member for Box Hill since 1992. From 1992 to 1999 he served as Parliamentary Secretary to the Victorian Treasurer, Alan Stockdale. Before entering Parliament, Robert Clark was a solicitor practicing in commercial, financial and labour law. He attended St Albans High School, University High School and Melbourne University, where he obtained a B.Com (Hons) in 1980, an LLB in 1982 and a BA in 1986.

The Honourable Marilyn Warren AC Chief Justice of the Supreme Court of Victoria

Chief Justice Warren was appointed as Chief Justice of the Supreme Court of Victoria in November 2003. She was admitted to practice in 1975. She was later appointed an assistant chief parliamentary counsel. Her Honour signed the Roll of the Victorian Bar in 1985 and practiced predominantly in the areas of administrative law, commercial law and town planning. In 1997 she was appointed Queen's Counsel. In 1998 she was appointed to the Supreme Court of Victoria where she was the judge in charge of the Commercial List. In June 2005, the Chief Justice was made a Companion in the Order of Australia. Her Honour assumed the role of Lieutenant-Governor of Victoria on 7 April 2006.

The Honourable Justice Steven Chong Justice of the Supreme Court of Singapore

Justice Steven Chong graduated from the National University of Singapore ("NUS") in 1982. In his final year, he was a member of the NUS team which won the Philip C Jessup International Mooting Competition. He began his career with Drew & Napier in 1983 as a litigator and became its joint Managing Partner by the end of 1997. He was appointed Senior Counsel in 1998 and in the same year joined Rajah & Tann as its Joint Managing Partner. He was appointed as a Judge of the Supreme Court of Singapore on 1 October 2009. He is a Member of the Advisory Board to the Faculty of Law of NUS.

Dr Michael Pryles Chairman, Singapore International Arbitration Centre

Dr Michael Pryles is a leading international arbitrator with offices in Melbourne and Singapore and chambers in London. He has sat as arbitrator in over 300 cases in Asia, Europe and North America. Currently he is Chairman of the Singapore International Arbitration Centre and a member of the Board of Trustees of the Dubai International Arbitration Centre. Formerly he was a Commissioner with the United Nations Compensation Commission, President of ACICA and a member of the LCIA Court and the ICC Court.

William Lye Chair, Asia Practice, CommBar

William Lye is the Chair of the organising committee of the Engaging the Asian Economies – Law & Practice conference and the founder of the conference. He is also the Chair of the Asia Practice section of the Commercial Bar Association of Victoria. He also serves as the Principal Representative in Australia for the World Chinese Economic Forum, one of Asia's most influential business forums. He is well versed in building strategic alliances and has worked with legal practitioners in various Asian economies representing interests of both Australian and Asian companies in commercial litigation.

John Digby QC President, CommBar

John Digby QC is the President of the Commercial Bar Association of Victoria. He was Chairman of the Victorian Bar in 2008–2009. John is one of the leading Queen's Counsel in major engineering and infrastructure project litigation. He is a lecturer at Melbourne University in the post graduate International Construction Law course which addresses the state of engineering and construction law in the United Kingdom, Australia, Canada and New Zealand, and which has a heavy emphasis on the law of international arbitration. He has also conducted arbitration proceedings in the Asia Pacific region.

Melanie Sloss SC Senior Vice Chairman, Victorian Bar

Melanie Sloss S.C. practises primarily in the Commercial Law and Public Law areas. In recent times she has appeared in a number of telecommunications and electricity regulatory matters in the Australian Competition Tribunal and the Federal Court, a long-running commercial arbitration concerning royalties on oil and gas production in Bass Strait, and in several representative proceedings in the Supreme Court and the Federal Court. Melanie is currently the Senior Vice-President of the Commercial Bar Association and the Senior Vice Chairman of the Victorian Bar.

Dr Josh Wilson SC Convenor of International Engagement, Asia Practice, CommBar

Dr Josh Wilson SC is a Melbourne based barrister who practises predominately in major commercial and equity cases at trial and appellate level in superior courts throughout Australia. He holds undergraduate, masters and doctorate degrees in law with an emphasis on international law. Dr Wilson has a special interest in Asia having travelled there extensively, run cases in India and undertaken specialist study at the Beijing Wushu Institute. He is a Council member of International House, a college of the University of Melbourne that advances the tertiary education of students especially international students.

William Alstergren Convenor of Government Engagement, Asia Practice, CommBar

Will Alstergren has been a barrister at the Victorian Bar for the last 20 years. He has appeared in large and complex cases in the State and Federal Courts at both trial and appellate divisions. He has appeared in some of the state's more complex telecommunication trials as well as financial market matters. Prior to being called to the Bar, Will was a stock broker principally in Asia. He worked developing the Asian trading desks of ANZ McCaughan and Prudential Bache. He worked in both Singapore and Hong Kong and with clients in Malaysia. He also worked in London and New York. He is currently a member of the Victorian Bar council. He serves as the Honorary Treasurer of the Bar and is the Chairman of the Duty Barristers Scheme Committee.

Michele Levine CEO, Roy Morgan Research

Michele Levine is the CEO of Roy Morgan Research, Australia's largest independent research agency. She started her career as an academic researcher, both in Melbourne and in the USA, before joining Roy Morgan in 1983, becoming CEO in 1992. Over the past 27 years, Michele has seen the business grow eightfold, gain ISO accreditation, and expand its core products internationally to NZ, UK, US, Indonesia, and most recently India. She has published numerous papers and spoken at conferences held by ESOMAR, the ARF, and the Australian Marketing Institute, amongst others. Outside of market research Michele is also a director of Haoma Mining NL, Kitchener Mining NL, and the Malthouse Theatre.

Gladys Liu

Special Adviser to the Premier of Victoria (Chinese Community)

Gladys Liu is the Special Adviser to the Premier of Victoria on Chinese Communities. She is highly regarded and well connected with many sectors of the Chinese community in Victoria. Gladys was born and raised in Hong Kong and came to Australia in 1985. While excelling as an English-Chinese bilingual speech pathologist, Gladys has taken a leading role in her spare time in facilitating mutual understanding between the Chinese community and the Australian society. Her exemplary mastery of Mandarin, Cantonese and English, her thorough understanding of cultures of the east and the west and her inimitable advisory role at the Premier's office has placed Gladys in great demand. Apart from advising the Premier on all Chinese related issues, Gladys is in constant contacts with Ministerial offices of the Victorian Government.

Jason Chang

Partner and National Leader, China Business Practice, KPMG and President of the Australia China Business Council, Victoria

Jason is Partner in Charge of KPMG Australia's China Practice, responsible for the leadership, development and execution of KPMG's China strategy in Australia, and the delivery of KPMG services to all inbound and outbound Australian China clients, transactions and projects. Jason has been with KPMG for over 20 years, 13 years as a partner of the Australian practice. Jason is also President of the Australian China Business Council's Victorian Branch, and a national board member. Jason is one of Australia's leading China advisors with extensive experience in advising Chinese companies entering the Australian market as well as major Australian companies entering the Chinese market. Jason has been lead advisor on many major China Australia projects and transactions. In these roles, Jason has been responsible for the leadership of teams and the execution of strategic and commercial advice to some of the world's largest multinational companies (including Chinese companies). Jason is a graduate of Monash University, Australia, with a Masters of Laws, and combined Bachelor of Laws and Economics. He is a Barrister and Solicitor of the High Court of Australia, a member of the Australian Government's tax reform consultative committee and the International Tax Treaties Advisory Panel. In addition, Jason has been senior research fellow at both Monash and Melbourne universities. In 2006, Jason was awarded the Future Summit Leadership Award by the Australian Davos Connection.

Ken Ong

Councillor, City of Melbourne

Ken Ong has been a Melbourne businessman and community volunteer for more than 20 years. Ken sits on all City of Melbourne council committees and is the Future Melbourne (Planning) Committee Chair and is also the Future Melbourne (Finance and Governance) Committee Deputy Chair and Future Melbourne (People and Creative City) Committee Deputy Chair. Ken is also the Councillor representative for the Committee for Melbourne and is Chair of the City of Melbourne's Major Projects Advisory Committee. Ken also represents the City of Melbourne on the Metropolitan Local Governments' Waste Forum and sits on the Moomba Festival Advisory Board. He is a Life Member and former President of the Chinese Association of Victoria. Ken was previously Chairperson of the Chinese New Year Festival Committee and is the Treasurer of the Australian Chinese Events Committee. In 2007, Ken was awarded the Lord Mayor's Community Service Award. He has an engineering degree and a Master of Business Administration.

Rohini Kappadath

Head of Cross Border Business, Pitcher Partners

Rohini Kappadath is Head of Cross-Border Business at Pitcher Partners Consulting. She has worked with businesses within Australia, South-East Asia, Japan, New Zealand and North America to help them grow and expand into new markets. With a twenty year background in the IT industry in leadership roles such as National Sales manager of SAS Institute Australia and Managing Director of SAS Institute India, Rohini has established a thriving subsidiary of a global IT multinational in India while living in Mumbai for three years. She has been using this experience in the past 10 years to help Australian companies develop business opportunities in India and other Asian markets. Rohini has worked with a number of Australian and Indian companies to facilitate cross-border collaborations, mergers and acquisitions across diverse sectors including media and entertainment, retail, information technology, education and logistics. Ms Kappadath has a Bachelor of Arts from Loreto College, Calcutta University and a Masters of Entrepreneurship and Innovation from Swinburne University. She is a charter member of TIE, a global non-profit dedicated to fostering entrepreneurship and a member of the Australia India Business Council.

Siew Ling Lian

Special Counsel, Thomsons Lawyers

Siew Ling is a Special Counsel in Thomsons' Banking & Finance team. She predominantly acts for banks, financial institutions and private lenders. She also counts amongst her many clients, a property development company that is listed on the Australian stock exchange, the ASX, and two other property development companies that are listed on the Malaysian stock exchange, the KLSE. Siew Ling previously practised overseas for 13 years and was a partner in a mid-tier firm there for nine years before returning to Melbourne. She has since practised in two other mid-tier Melbourne firms. Siew Ling is a member of the Law Institute of Victoria (LIV) and also the Chinese Professional Business Association (CPBA). She is also a member of and sits on the Board of the International Women's Federation of Commerce and Industry (IWFCI), a not-for-profit organisation.

Niranjan Arasaratnam

Partner, Allens Arthur Robinson

Niranjan Arasaratnam has been a partner for over 10 years at leading international law firm, Allens Arthur Robinson. For over 4 years, Niranjan worked in Allens' Hong Kong and Shanghai offices gaining extensive experience acting for foreign investors into Greater China. Since his return to Melbourne, Niranjan has continued to build a pan Asian regional practice focussing on the telecoms, media and technology sectors. In the past 12 months, he has acted for Experian in its acquisition of Emay Ltd, a Beijing based mobile marketing company; Walt Disney in its joint venture with SKT Telecom establishing 2 Korean language Disney channels; and Hutchison Telecommunications in the rollout of its 2G and 3G mobile network in Vietnam. Niranjan is the co-head of the firm's China Client Group and is also on the Victorian committee of the Australia China Business Council.

Dr Benny Tabalujan

Associate Professor (Principal Fellow), Melbourne Business School

Dr Benny Tabalujan is an adjunct associate professor in the Melbourne Business School and Melbourne Law School, both in the University of Melbourne. He is also adjunct associate professor with the Law School of Singapore Management University. He has worked in Singapore, Hong Kong and Melbourne as a lawyer, academic and consultant. Prior to relocating to Melbourne in 2003, he was an award-winning associate professor at the Nanyang Business School in Singapore where he was deputy director of the Nanyang Fellows MBA program – a collaboration with the MIT Sloan School of Management in Boston.

Registration form – use as a tax invoice (ABN 123 776 14012)

Engaging the Asian Economies – Law & Practice

Wednesday, 20th October 2011 – RSVP by 12 October

Name	<input type="text"/>	Occupation	<input type="text"/>
Company	<input type="text"/>		
Address	<input type="text"/>		
	<input type="text"/>		
State	<input type="text"/>	Postcode	<input type="text"/>
Telephone	<input type="text"/>	Fax	<input type="text"/>
Email	<input type="text"/>		
Special dietary requirement	<input type="text"/>		

Yes, I would like to attend cocktails at the Supreme Court Library

Amount: \$245 (inc. GST)

Method of payment

For registration via internet go to:
<http://www.law.monash.edu.au/about-us/events/conference/asian-economies/>

Cheque
(payable to Monash Law)

For more information please contact Alice Hannan
(03) 9905 3389 alice.hannan@monash.edu

Cancellations received after 1 October will incur a \$50 cancellation fee. The registration fee will be forfeited in full for cancellations after 15 October

